



# 2025 MICROCRAFT

## A Modular Next-Generation AI Productivity Platform

V2.0

Product Team | February 2025

Product and related technical information may be adjusted every month, please refer to the specific cooperation communication

# AI Q&A

## Multi-source content

Compatible with multiple file formats (Office, PDF, picture and audio/video) Q&A, ensuring a wide range of data access.

## Flexible Q&A format

Supports querying one or multiple multiple files within a designated designated knowledge center for for more precise information retrieval.

## Traceability

Responses can be directly traced back to the relevant content in the uploaded documents, ensuring accuracy accuracy and credibility.

## All-scenario intelligent Q&A

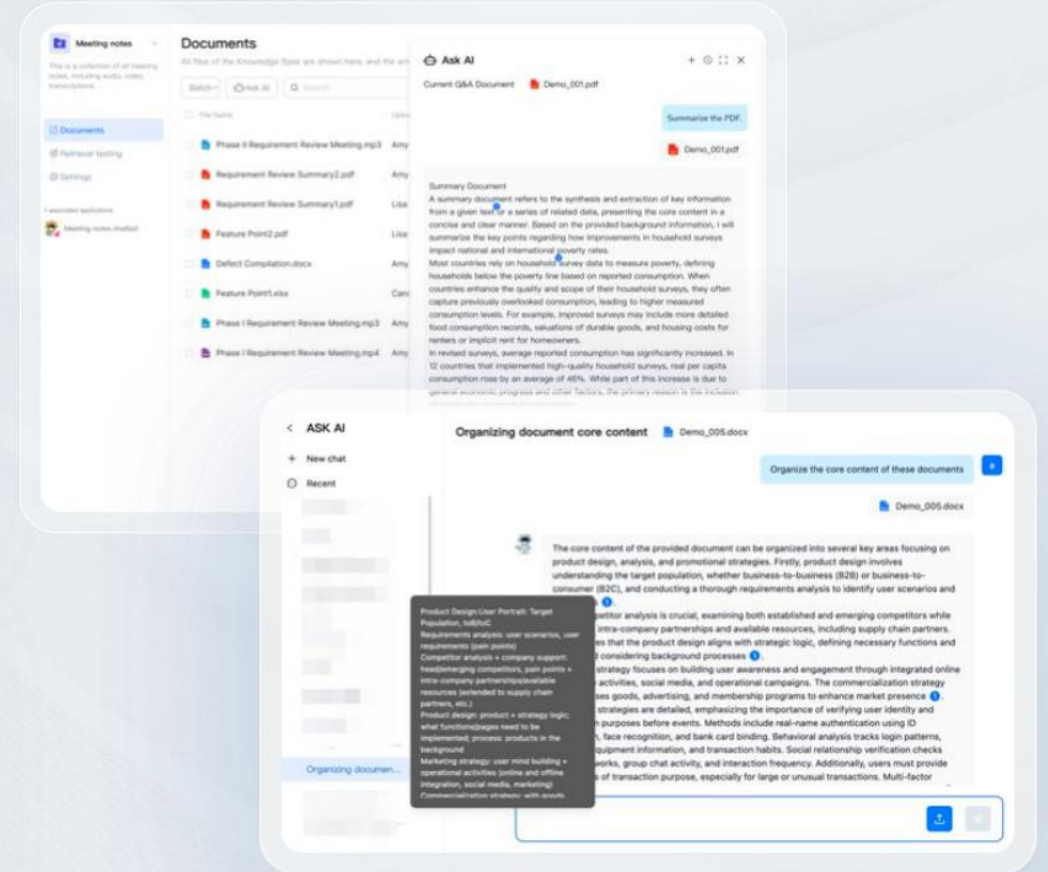
Not limited to the homepage, AI Q&A can also be seamlessly integrated into document editing, translation, knowledge knowledge base, and other features.

## Smart context memory

Option to "remember" the current Q&A Q&A history or switch between different query documents freely, ensuring continuity and depth in communication.

## Flexible Model Selection

Supports DeepSeek, GPT, and and other models, offers a multi-provider model list, custom model configurations, configurations, and real-time time module adjustments



## Medical scenario application

In a clinic, doctors can quickly access medical records, research papers, and clinical guidelines (such as the latest studies from authoritative journals like NEJM and JAMA) through the AI Q&A system, reducing search time by an average of 30%. The system is compatible with DICOM-format medical images, PDF reports, and audio/video case discussions, improving overall information retrieval efficiency by 40%.



# AI-powered Intelligent Search: Precision · Efficiency · Traceability

## Global search

- Public search engines: Google, DuckDuckGo, Bing, etc.
- Public media: YouTube, Pinterest, X, Xiaohongshu, Bilibili, Weibo, etc.

## Domain-specific search

- Specific domains: Healthcare, Finance, Retail, Technology, etc.
- Specific website: e.g. wikipedia.org
- Specified time: unlimited, a year, a month, a week, 24 hours, etc.

## Knowledge base search

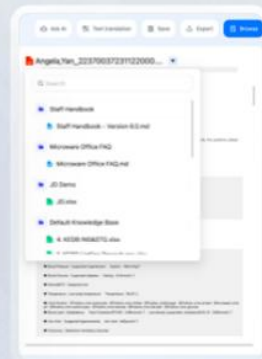
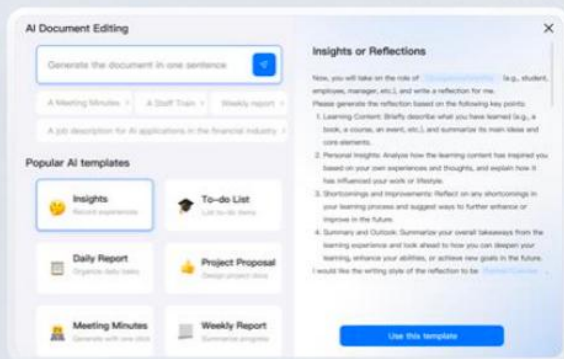
- Support personal and team knowledge base search
- Digital documents: Support PDF, Word, PPT, etc. etc.
- Paper documents: Recognized by OCR and converted into digital documents
- Multimodal data: Use natural language search to search to find the most relevant images, audio, audio, video, etc.

## Traceability of search results

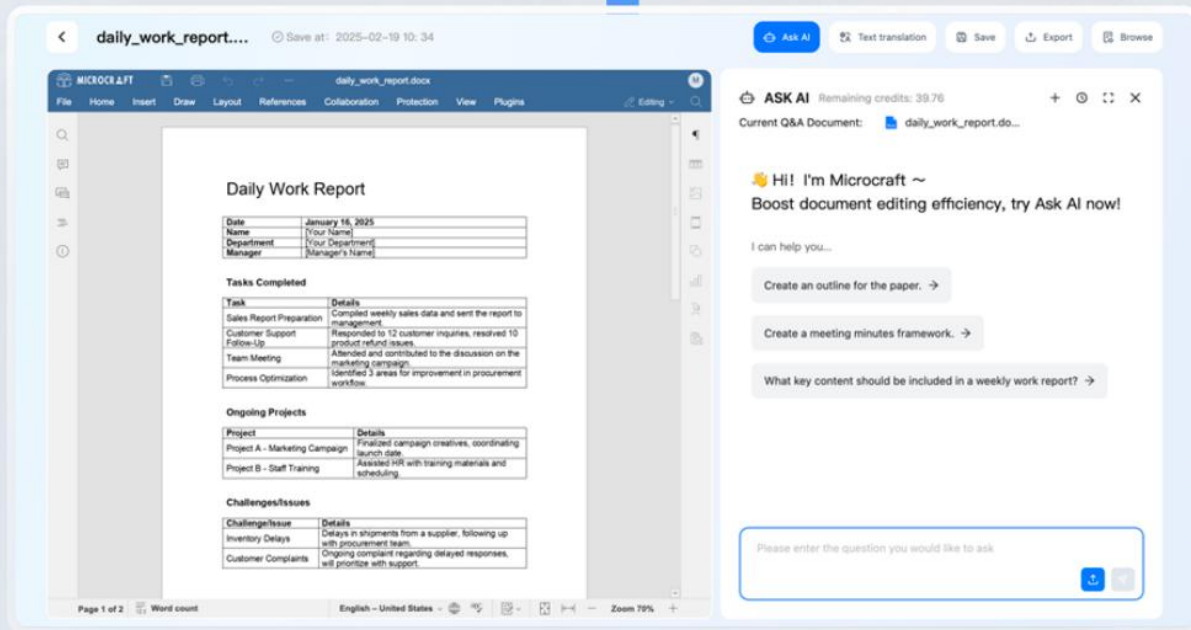
- Documents: Supports traceable results results with paragraph sources and file file types.
- Data: Records the search process, including keywords and timestamps.







## Document Editing



### Document creation

Allows direct creation of Word, PPT, PPT, and Excel files within the knowledge base

### Smart AI templates

Offers a variety of AI templates to support efficient creation.

### Multi-file upload

Supports local uploads or direct selection from the knowledge base, enhancing editing convenience.

### Flexible save and export

Multiple saving options available, with the ability to retain the original document and export as PDF to meet various needs.

### Efficient collaborative editing

Supports real-time collaboration for over 200 users, improving team document management efficiency.

### AI Q&A assistance

Enables one-click activation of AI Q&A Q&A during editing to enhance productivity.

### Post-editing

Allows editing of post-translated files within the knowledge base that the user has access to, making it easy to handle translations

### Multi-document preview

Enables preview of knowledge base documents on the on the right side during editing for easy comparison.

### Text translation

Provides real-time text translation during document editing for efficient cross-language creation.

In a Hong Kong clinic, document editing adopted an Office-style interface design that was in line with the operating habits of Hong Kong medical staff, reducing user learning costs. Built-in AI templates automatically generate standardized medical records, reducing doctors' paperwork time by 32%. The function of instant translation between Chinese, English and Cantonese enables automatic conversion of medical documents, increasing the efficiency of cross-language diagnosis and treatment by 43%. The collaborative editing function supports the simultaneous annotation function of multiple departments such as radiology and pathology.

Document Translation

Seamlessly preserve original document formatting for effortless post-translation editing

Upload and Translate

Drag or select files to translate

Supports mutual translation in over 100 languages, supports PDF/DOCX/PPT/PPML/XLS/XLSX document formats, each file should not exceed 100MB

Recent

Search

File Name

Language Direction

Status

Translation Quick Start.pdf

Chinese(Simplified)-English

Succeeded

Translation

Text Translation

Detect Language

English

秀。讨论录音笔和笔记编辑功能主要讨论了一个软件的功能设置和使用，包括翻译、笔记、录音、搜索等功能的设置，以及如何在软件中进行编辑和翻译。政府关系与新产品销售此主要讨论了关于政府和公司的关系，以及新公司的工作和产品的开发。文中提到了对新产品的期待，以及对产品的保存和转发。同时，也讨论了关于产品的风险控制和维护，以及对未来的投资和计划。最后，还提到了会议纪要的搜索和使用。讨论录音笔和笔记编辑功能主要讨论了一个软件的功能设置和使用，包括翻译、笔记、录音、搜索等功能的设置，以及如何在软件中进行编辑和翻译。其中，对于翻译的功能，如翻译翻译和输入文本的翻译，以及录音的暂停和停止状态，以及录音的搜索功能进行了深入的探讨。同时，也对软件的历史记录和模板库进行了讨论，并对录音编辑和文件名称和链接进行了探讨。主要讨论了文件编辑、知识库选择、模板设计、历史记录记录等功能的具体实施情况。同时，也探讨了会议纪要的模板选择和录音保存的必要性。在切换选项卡时，录音是否继续的问题也被提及。此外，还讨论了实时录音的限制和限制设定，包括实时录音的时长限制和系统级的暂停机制。讨论录音暂停与模型训练的规则讨论了一级录音功能的暂停和停止，并对其规则进行了探讨。同时，也对公司的积分制度进行了讨论，并对模型的费用进行了估算。此外，还讨论了与港理工的合作，以进行模型的训练和数据的收集。最后，提到了飞机的免费服务。讨论录音笔和笔记编辑功能主要讨论了一个软件的功能设置和使用，包括翻译、笔记、录音、搜索等功能的设置，以及如何在软件中进行编辑和翻译。

Low the effect of adjusting bleed marks, but remember to avoid excessive bleed, which will increase bleed costs. It is recommended to use the cutting methods of drawing, cutting, bleating and drawing when four-folding, binding and stitching.

Unit Area	Outer Capacity	Test Time: 2023-01-01 08:00:07	
Test Name	Results	Unit	Reference
Unit Area	200	unit	1000

Unit area is the end product of quality inspection in the body. When quality inspection is completed in unit, and deviation is insignificant, it will be an increase in bleed only, and if the bleed area is not exceeded for a long time and amount of a high level, bleed control will be required in the parts of the human body, leading to bleed damage which will cause good. Regular monitoring of status and unit is helpful for understanding of the work unit and condition in order to achieve prevention of the work unit and increase the acceptance of good.

Translation Result

According to the results of the bleed area and test, your bleed area and concentration is normal. Please keep it up. We are a pleasant day!

Parameter	Outer Capacity	Test Time: 2023-01-01 08:00:06			
Test Name	predicted value	Test measured value	Test measured value (predicted value) (%)	Unit	Reference
PH	5.65	5.75	102.67	5	---
PH	5.74	5.74	100.00	5	---
PH/PHC	8128	8022	98.70	5	---
PH	108	108	100.00	100	---
PH	8022	8022	100.00	100	---
PH/PHC	408	390	95.59	100	---
PH/PHC	9.7	10.0	103.09	100	---
PH/PHC	447	430	96.20	100	---
PH/PHC	208	19	70.67	100	---

Mr. Wang sought treatment in Hong Kong with a Simplified Chinese record. Document translation converted it to Medical English/Traditional Chinese, preserving the format for efficient diagnosis and accuracy.

Multilingual Multiple Formats

130+ languages, supports PDF, PPT, Excel, Word, etc.

Custom Terminology Database

Import specialized custom terminology databases to ensure accurate translation

Fast Translation

Efficient large-file processing, 100-page in just 2 mins

Smart Layout

Retain the original formatting completely

Post-editing

Flexibly edit translation results to meet your requirements

Text Translation

Retain the original meaning, 1000 1000 characters in just 0.1s



# Speech transcription & Simultaneous translation

## Real-time voice transcription, precise editing, and smart search

Easily start real-time recording to fully capture communication content, automatically generating synchronized audio-to-text records

Independently search keywords to quickly locate original content, edit transcribed text in real-time, and improve review efficiency significantly

## File transcription for efficient management of massive audio and video files

Supports multiple audio and video formats, quickly converting them into accessible and editable text for easier management and retrieval, effectively integrating and utilizing audio-visual digital assets

## Intelligent summaries and notes: AI-powered efficient information integration

AI extracts core information from the original text, generating summaries for quick review of key conclusions, conclusions, boosting content review efficiency intelligently

Professional template library, intelligent generation of structured notes, supporting flexible editing and multi-multi-scenario recording, standardizing and streamlining streamlining content output

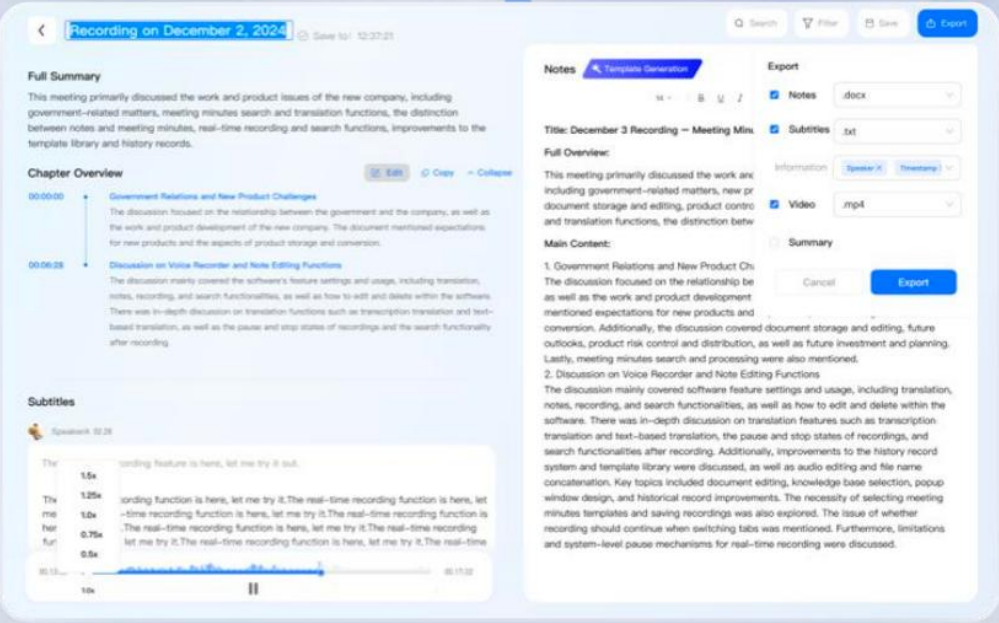
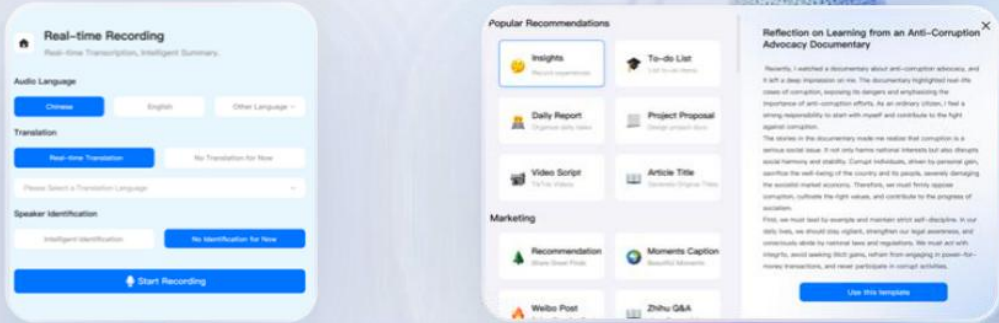
## Identify multiple speakers and filter conversation information accurately

Precisely identify voices of different speakers, effortlessly effortlessly handling meetings, interviews, and other other scenarios

Flexibly filter specific speakers and quickly extract key information to facilitate efficient organization and review review

## Real-time Translation: Seamless cross-language collaboration

Enable instant translation between languages like Cantonese and English, easily overcoming language barriers for smooth cross-language collaboration



During field visits, employees activate recording, and the system transcribes Cantonese dialogue into text in real-time, automatically distinguishing between different speakers and providing simultaneous multilingual translation. Additionally, the system efficiently generates structured reports from up to four hours of audio. Compared to traditional recording methods, work efficiency is increased by 65%. Employees can quickly retrieve past records through keyword search, making follow-up evaluations easier.

# The core competence of ASR system



## Speaker Differentiation and Voice Separation

Utilizes advanced speaker differentiation technology to precisely solve the challenge of challenge of identifying multiple speakers – “Who said what and when”

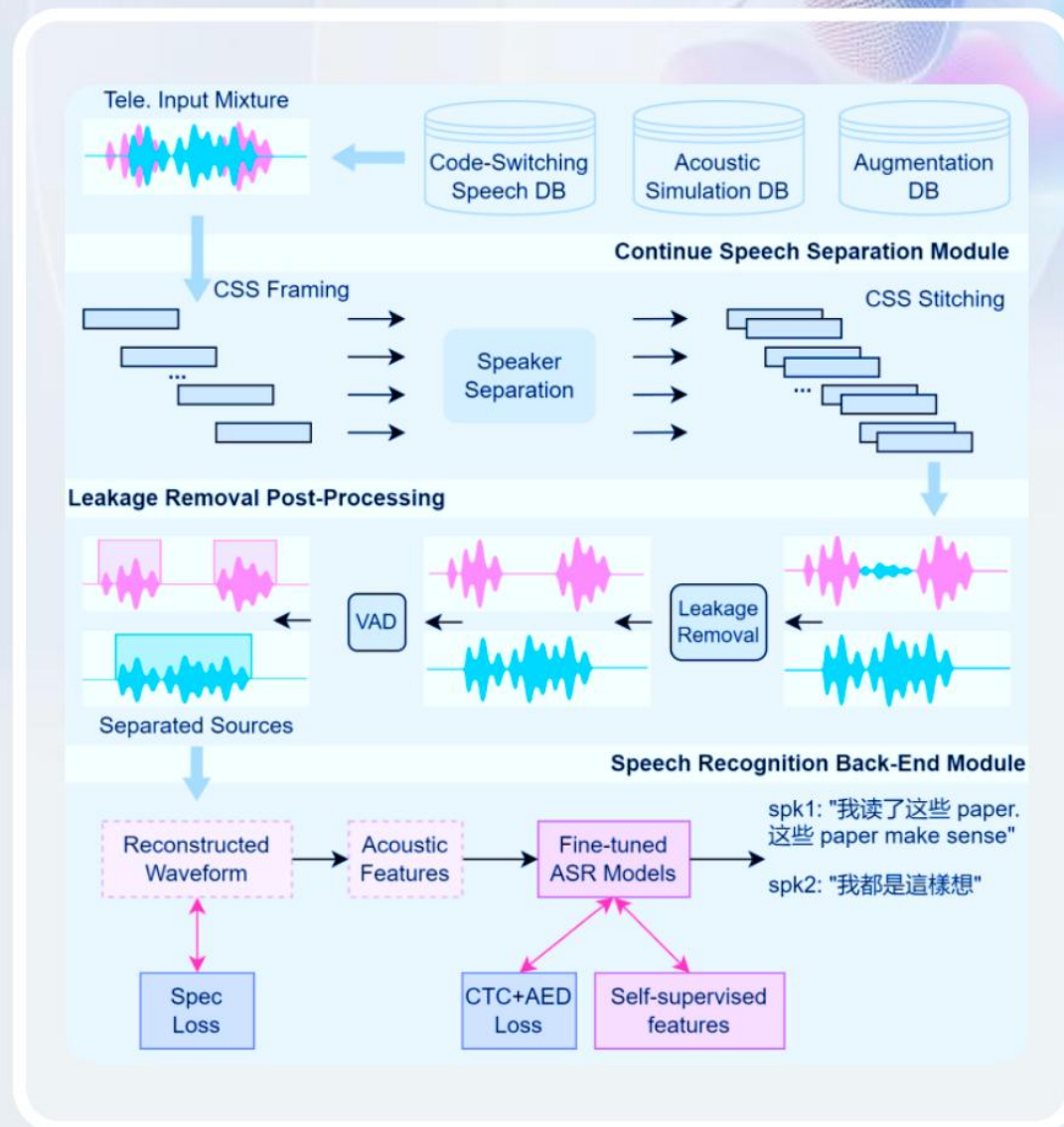
Employs innovative voice separation technology to accurately extract individual voices individual voices from complex mixed audio, effectively addressing voice overlap issues overlap issues



## Multilingual Processing Capability

Provides optimized solutions for code-switching scenarios, enabling precise recognition recognition of language switches within a single sentence

Specifically optimized for mixed dialogues in Chinese, English, and Cantonese, Cantonese, effectively managing complex linguistic phenomena and providing reliable providing reliable recognition for multilingual mixed-use scenarios

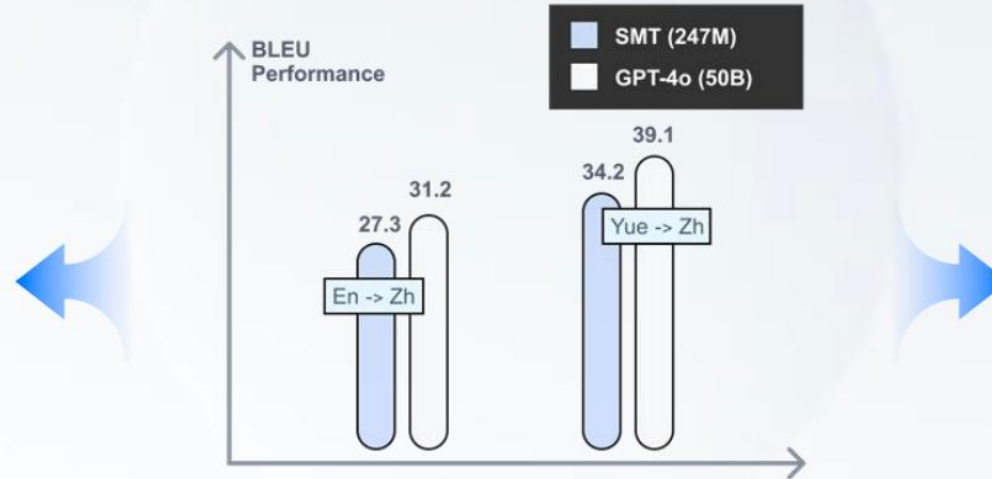




# Multilingual real-time translation system

## Innovative translation research foundation

- Pioneering APP of the Zero-Shot Adaptive Policy (PsFuture Zero-Shot Adaptive Policy) to enhance the adaptability of translation models in models in new scenarios
- Utilizing the Divergence-based Adaptive Policy to handle language structural differences, combined with a multi-expert hybrid approach for high-quality multilingual translation
- Data generation based on LLMs has built a domain-specific dataset of over 10K, significantly improving translation accuracy in specific fields



## Translation performance optimization

- Adopting a 247M lightweight design, achieving GPT-4o (50B+)-level translation with far fewer parameters
- Trained on a million-scale multilingual parallel corpus for excellent cross-language translation
- Demonstrates exceptional performance in core translation tasks (e.g., English-to-Chinese, Cantonese-to-Chinese), comparable to LLMs (e.g., GPT-4o)

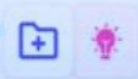


## Knowledge

Tags

Search

### Create Knowledge



Supports the upload of files, audio, video, images, and web content, building a rich context for LLMs.



#### Weekly Reports

Creator: Amy · 22docs

For archiving the weekly reports of all team members, including departments such as Product, R&D, Testing, and Operations.

Weekly Report



#### Meeting Notes

Creator: Amy · 8docs

This is a collection of all meeting notes, including audio, video, transcriptions.

Meeting video Cantonese



#### Development

Creator: Candy · 1

Programming Languages, Algorithms, Code Examples, and other development content.

Algorithm Code Program

### Business Scenario

In a tech company, various data like meeting notes, reference materials need need storage. The knowledge base allows quick access, fast key info retrieval, retrieval, and AI summaries, boosting collaboration and ensuring smooth sharing.

### Anytime access

Supports long-term multi-format file storage for easy search and sorting.

### Editable Transcript

Modify text freely after converting audio and video to text.

### Accurate OCR Recognition

Extract key data from various file types, greatly saving time.

### AI Processing

Automatically segments text to enhance reading and search efficiency.

### Instant Ask AI

Select a file and get AI insight in one click, summarizing key points to save time.

### Collaboration

Supports multi-user editing and shared translation results.



#### Meeting notes

This is a collection of all meeting notes, including audio, video, transcriptions.

#### Documents

Retrieval testing

Settings

## Documents

All files of the Knowledge Base are shown here, and the entire Knowledge Base can be linked to Microcraft citations or indexed via the Chat plugin.

Batch

Ask AI

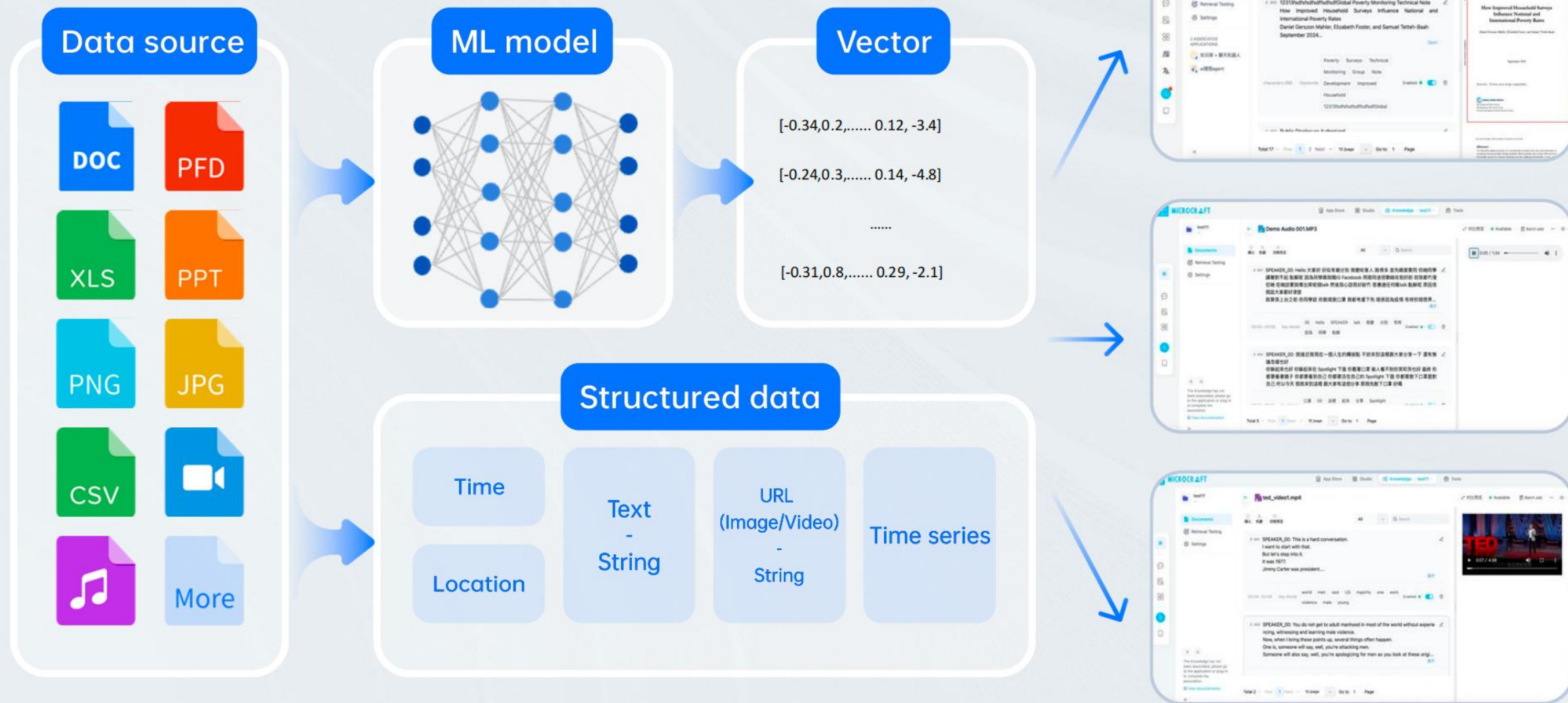
Search

New Document

+ Add File

<input type="checkbox"/>	File Name	Uploader	Upload Time	File Type	File Size	Action
<input type="checkbox"/>	Phase II Requirement Review Meeting.mp3	Amy	2024-11-28 13:57	Audio/Video	12 MB	...
<input type="checkbox"/>	Requirement Review Summary.pdf	Amy	2024-11-28 15:32	Meeting Summary	19-page	...

# Multi-data source, multi-modal information analysis and retrieval





# OCR Image Recognition Technology

Service provision, licensing, and monitoring functions are largely decentralized to subnational entities. PAUD facilities can be established by district and city governments, village governments, individuals, groups of people, or legal entities (badan hukum). This means that more than 85,000 local governments, along with thousands of individuals and groups, can form and operate PAUD facilities. The central government is responsible for accrediting PAUD facilities, establishing quality standards, and establishing a national PAUD curriculum.<sup>16</sup> Provincial governments provide oversight on establishing provincial-level PAUD units.<sup>17</sup> District and city governments are responsible for PAUD education management, licensing facilities, and establishment of local content for curriculums. District governments also track openings, closures, and changes to PAUD units to the provincial governments, which then report these to the central government.<sup>18</sup> Overall, over 500 district and city governments support various administration and service delivery roles, and these entities could sometimes issue and follow contradictory rules or regulations.

**TABLE 2.2. GOVERNMENT ENTITIES INVOLVED IN REGULATING CHILDCARE**

Entity	Role
Ministry of Education, Culture, Research and Technology (MoECRT)	<ul style="list-style-type: none"><li>• Oversight of PAUD ecosystem, including TPA</li><li>• National policy maker in charge of licensing, quality control, standards, and financial assistance</li><li>• Member of National Holistic and Integrated PAUD-HI Task Force</li></ul>
Ministry of Religion (MoRA)	<ul style="list-style-type: none"><li>• Some oversight over Islamic PAUD, particularly</li><li>• Member of PAUD-HI Task Force</li></ul>
Ministry of Social Affairs (MoSA)	<ul style="list-style-type: none"><li>• Establishment and regulation of TAS facilities</li><li>• Member of PAUD-HI Task Force</li></ul>
Ministry of Women's Empowerment and Child Protection (MoWECP)	<ul style="list-style-type: none"><li>• Coordination of child-friendly daycare facilities</li><li>• Issuance of child-friendly daycare guidelines</li><li>• Establishment of special programs, such as "Happy Centers" with the private sector</li><li>• Member of PAUD-HI Task Force</li></ul>
Coordinating Ministry of Human Development (Kemenko PMK)	<ul style="list-style-type: none"><li>• Chair of PAUD-HI Task Force</li><li>• Oversight of majority of PAUD-related ministries</li><li>• Oversight of development of daycares in industrial areas</li></ul>
National Accreditation Board for Early Childhood Education, Primary Education, and Secondary Education (Badan Akreditasi Nasional Pendidikan Anak Usia Dini, Pendidikan Dasar, dan Pendidikan Menengah, BAN-PPM)	<ul style="list-style-type: none"><li>• Responsibility for accrediting PAUD units</li><li>• Sits under MoECRT</li></ul>

<sup>16</sup> Law No. 23/2014 on Regional Governments defines the division of responsibility for PAUD oversight.  
<sup>17</sup> MoECRT Regulation No. 84/2014 on PAUD Units details the division of authority.  
<sup>18</sup> Law No. 23/2014 on Regional Governments, Section 100, Division of Government Affairs in the Education Sector, or Article 31, MoRA RI Regulation No. 83/2013

AI-Driven Content  
Recognition

OCR and Table  
Conversion

How Improved Household Sur...

Ask AI Translation count:4 File Editing Preview...

Add chunk All Search

cost national often

# 007	Country	First survey	Second survey
	Bangladesh	2016 HIES	2022 HIES
	Benin		2015 EMICOV 2018-19 EHCVM
	Bhutan	2017 BLSS	2022 BLSS
	Burkina Faso	2014 EMC	2018-19 EHCVM
	China	2012 CNIHS	2013 CNIHS
	Cote d'Ivoire	2015 ENV	2018-19 EHCVM
	Guinea	2012 ELEP	2018 EHCVM
	Guinea-Bissau	2010 ILAP	2018-19 EHCVM

Total 17 Prev 1 2 Next 10/page Go to 1 Page

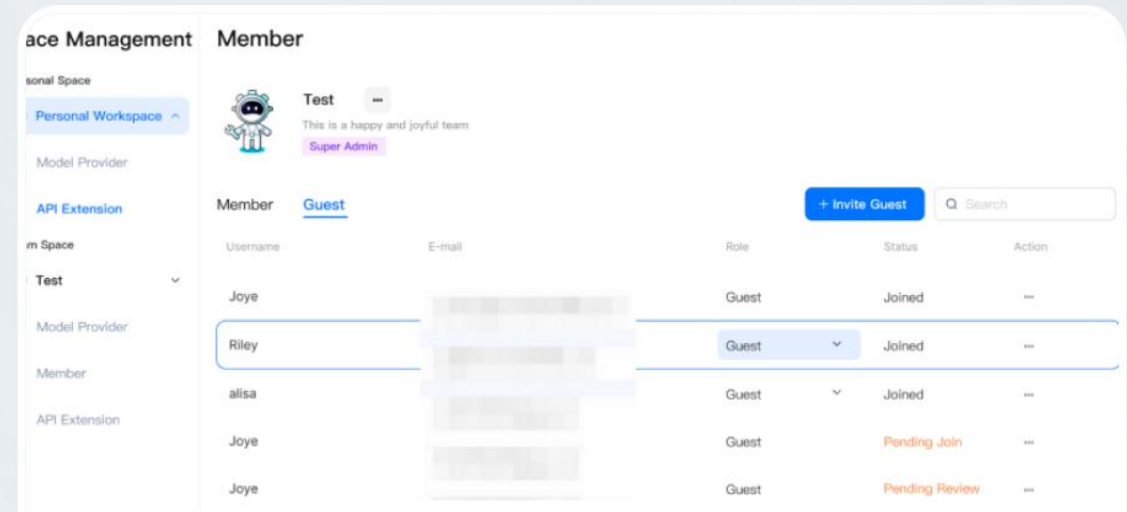
Figure 2: Impact of Improved Services on National Poverty Lines

Figure 3: Impact of Improved Services on National Poverty Lines

The higher national poverty line often affects the increased measured consumption, leading to national impact on national poverty rates. Consequently, even with more accurate consumption data, the proportion of people considered poor according to the new national poverty line may not decrease. In fact, across the 10 countries studied, implementing high-quality surveys did not lead to a systematic change in national poverty rates (Figure 3). The offsetting increase in national poverty lines and increased consumption is not unexpected. With these two counterbalancing changes, it can be difficult to discern what is driven by changes to the definition of poverty and what is driven by changes to real welfare. The ideal scenario is to have two compatible welfare equities with a fixed national poverty line.

Table and image-based formatted  
information extraction & manual verification

# Authority management



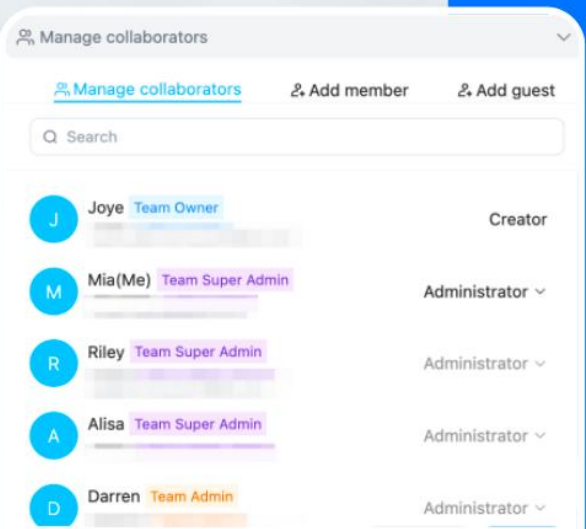
## Space management

Clear hierarchy of permissions: hierarchically decreasing permission structure is divided into five roles: Owner, Super Admin, Admin, Member and Guest to ensure management efficiency.

Flexible external collaboration: Core features like translation and editing are accessible to external guests, preventing the leakage of sensitive internal information.

Data security protection: Space Owners and Super Admin control core data through advanced permissions, while Member and Guest can't access or modify sensitive information such as permission settings.

# Application scenario



## Knowledge Base Permission

Hierarchical management: In addition to managing team spaces, it includes control over over collaborators within the knowledge base.

Clear role division: Five collaborator roles—creator, creator, manager, editor, reader, and sharer—are established to clearly define the responsibilities of different individuals in managing the managing the knowledge base.

A tech company aims to establish an efficient and secure R&D document management system. By implementing space management with five levels of permissions, they ensure core code documents are accessible only to internal members, while external testing teams can only edit bug reports and test cases. With the help of knowledge base permissions, the company further refines collaboration rights for API documentation: backend leads are responsible for creation, frontend developers can edit, and product managers can share, preventing misuse of permissions.



# App Stores & Studios

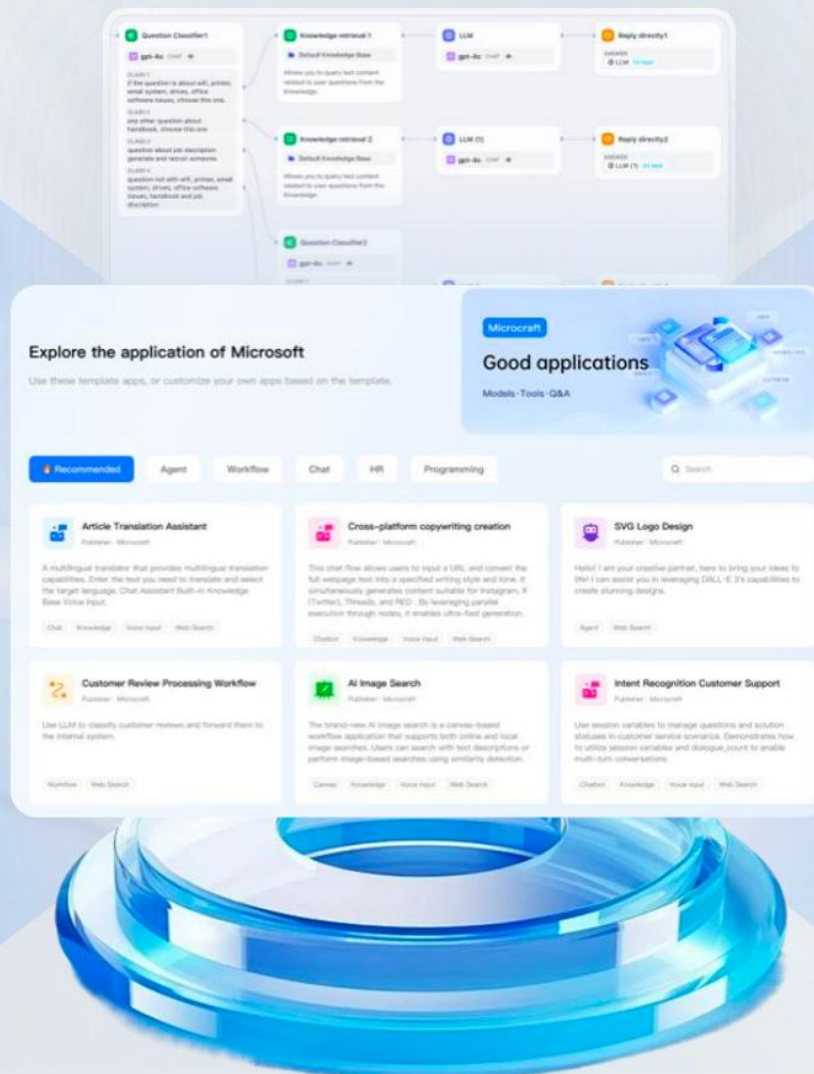
## Out of the box

Packed with a wide range of built-in AI applications, covering content generation, Q&A, and business process automation across various scenarios.

## A rich and diverse plugin ecosystem

Integrates a variety of plugin tools, expanding the capabilities of AI applications greatly.

The platform's official self-developed plugins enhance AI performance in scenarios like search, document parsing, and content processing.



## Build AI applications quickly with zero coding required

Easily build AI applications based on large models through a simple, visual user interface and orchestration tools. No need for complex coding to meet specific business needs, driving value growth for enterprises

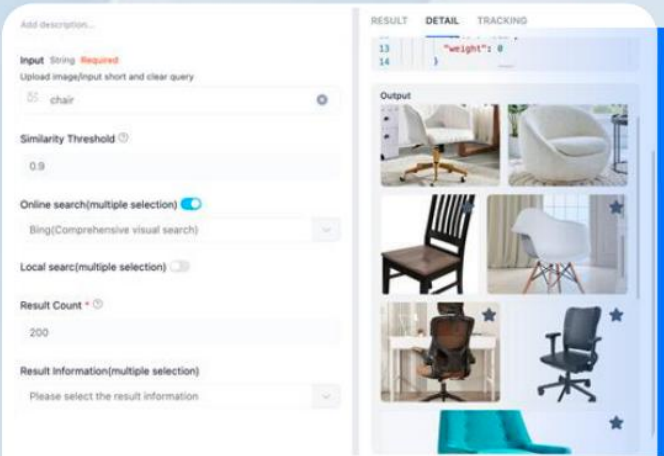
Supports publishing to app stores, allowing other team members to access them directly, fostering collaborative innovation.

## Deep data empowerment

Centrally manage and store enterprise data based on convenient convenient knowledge base management. By deeply interacting with knowledge base data, AI applications can provide precise services based on enterprise proprietary data, improving decision efficiency and workflow automation.

A company's call center built a customer service application with intelligent Agent and workflow functions to intelligently collect and organize customer questions, provide accurate answers based on the enterprise knowledge base and history, and automatically respond to simple questions with 95% accuracy. Workflow automation connects customer feedback, work order dispatch, and service follow-up processes, increasing customer service efficiency by 65% and reducing work order processing time by 20%.

# AI Image Search



## Upload materials locally

- Supports uploading of materials to the knowledge base for AI image search.

## Configure before search

- Offers personalized image search settings to help users find images that meet their needs.

## Online/Local search

- It not only supports online image search but also allows filtering images that meet the requirements from requirements from the local asset library.



A design team hopes to have a stable knowledge base to store and manage the design materials within the team. It can realize text search and image search through AI network search and local local material search, and adopt the same canvas function as canvas, supporting to drag and drop search results to the canvas for typesetting design.

## Text search + Picture search

- It can be realized by text search or by similarity search

## Drag the image to the canvas

- The smooth and stable drag and drop function can smoothly place the desired image image on the canvas

## Canvas export/List export

- Provide canvas export with high image quality quality and format that meets user needs, complete and accurate list export of information information





# Main features of AI APP development



## Easy to use

- Multimodal data processing
- Information parsing parsing and search from multiple data sources
- Out-of-the-box AI applications



## Efficient

- High-performance knowledge base
- AI APP outputs are editable and exportable



## Scalability

- Customizable AI AI workflows
- Integrate various AI models and tools



## Observability

- Model performance performance observability
- RAG Performance Monitoring



## Security

- Support private deployment
- Fine-grained permission control

# API Service

## 【 Translation API】

- Overcome language barriers with easy real-time translation between multiple languages, supporting various language pairs for communication, localization, and more.

## 【 Speech-to-Text API】

- Accurate speech recognition and transcription that quickly converts speech to text, ideal for meeting notes, interviews, customer support, and more, boosting efficiency.

## 【 AI Application API】

- Seamlessly integrate AI applications into office workflows workflows via API for quick content creation, Q&A, and and task automation, making processes smarter and more and more efficient.

AI Application

Translation

ASR

Consumption Record

API Key Management

#	Access ID	Access Secret	Description	Status	Consumed Quota	Max Quota	Create Time ↓	Expired Time	Action
1	sa-9****gshj	sa-9****gshj	Text translation	Available	200	400	2024-12-6	2050-11-6	Edit
2	sa-9****gshl	sa-9****gshl	File translation	Availabl	20	400	2024-12-4	2050-11-6	Edit
3	sa-9****efdc	sa-9****efdc	File translation	Available	100	200	2024-11-6	2050-11-6	Edit
4	sa-9****gshf	sa-9****gshf	File translation	Disabled	50	600	2024-11-6	2050-11-6	Edit

+

API

```
{
  "success": true,    //Processing success identifier
  "content":{        //Response content
    "key1": "value1"
  }
}
```

failure message



# Model management, observability, and private deployment



## Model management

- Centralized control to reduce costs costs
- Automated deployment for fast CI/CD
- Performance monitoring via real-time metrics



## Observability

- Comprehensive data retention and visualization
- Fast system adjustments and optimization
- Continuous performance monitoring and RAG evaluation



## Private deployment

- Secure enterprise data control
- Customized performance optimization
- Low-latency private deployment
- Flexible modular AI integration

# Differentiation with Copilot

## Functional comparison point



Copilot



Microcraft

### Model capability

- Support DeepSeek model
- Provides a list of multi-vendor models
- Custom model configuration, real-time module dynamic adjustment



(Nearly 40 are supported)



### File management

- File storage location
- Office seamless connection
- Support audio and video type import and resolution
- OCR technology recognizes PDF for editing

High in the clouds

Knowledge base



(Embedded)



(Embedded in editor)



### Translation function

- Supports the translation of PDFs and images through OCR identification technology
- Support users to import professional terminology databases, improve translation accuracy and professionalism
- The translation highly preserves the original typesetting



### Phonological ability

- Transcribe real-time audio and video into text, and distinguish audio and video multi-speakers
- Provides multi-language processing capabilities to support the translation of audio and video transcribed text
- Supports editing of audio and video transcribed text





# Business Scenario: Youth Service Center

## Client Pain Points & Needs

A youth service center needs to conduct home visits but faces three core challenges:

### 1. Inefficient information processing:

Home visits require real-time voice transcription to record key information, but manual review for reports takes 2-3 hours each.

### 2. High labor costs:

Social workers need to spend an additional 30% of their time on paperwork and often cause omissions or inaccuracies.

### 3. Fragmented data management:

Home visit data is unstructured, making retrieval and analysis difficult.

## Solution

### 01 Intelligent Speech Transcription and Enhancement

The solution uses high-precision speech recognition for real-time, multi-speaker transcription with speaker differentiation. Noise reduction ensures clarity, and key segments are timestamped, achieving 90%+ accuracy.

### 02 Dynamic Report Generation System

Pre-configured templates for social work aid AI in extracting key data (e.g., family structure, structure, needs, risks):

Core information:

Structured data like family structure, financial status, and service requests

Sentiment analysis:

Automatically identifies the emotional tone of the interviewees and generates risk tags

Human-machine collaboration:

Social workers can edit and complete transcribed reports.

### 03 Full Lifecycle Information Management

A digital profile is created for each youth, automatically linking past home visit records and service plans

## Performance

### Efficiency leap

Report generation time per home visit reduced from 3h → 20min

Paperwork efficiency increased by 90%

### Precision enabling

Completeness of key information extraction reached 95%

Manual review workload reduced by 80%

### Service Upgrade

Social workers can devote 60% more time to in-depth services

Follow-up response time after home visits improved by 70%



# Business scenario: An IT service provider

## Client Pain Points & Needs

An IT service provider has accumulated a vast number of database fault handling cases, but faces three challenges:

- 1.Low knowledge utilization  
Historical cases are poorly managed, making it hard to quickly retrieve and reuse them. Staff turnover leads to the expertise lost
- 2.High service costs  
Relying on manual fault handling limits efficiency, and senior expert resources are
- 3.Skill gap among personnel  
Junior and mid-level engineers lack systematic knowledge consolidation, which affects the consistency consistency of service quality

The client aims to use AI to build an automated diagnostic system for efficient knowledge reuse and service enhancement.

## Solution

Based on the client's scenario, we provide an end-to-end service from data governance to intelligent applications:

### 01 Data Governance and Knowledge Extraction

We automate data cleaning, annotation, and key field extraction (e.g., symptoms, causes, solutions). Cross-modal processing achieves 95%+ accuracy in parsing unstructured text.

### 02 Knowledge Graph Construction and Dynamic Updates

Utilizing entity recognition and relationship extraction to build a "Fault-Cause-Solution-System" knowledge graph, with API integration enabling automated case entry and entry and real-time graph updates.

### 03 Intelligent Diagnostic Engine Design

Adopting a dual-engine architecture of "RAG + LLM," combining knowledge graph retrieval with industry-specific LLM reasoning to enhance diagnostic accuracy, while accuracy, while reducing hallucination through reverse validation.

### 04 Scenario-Based Applications

Providing a natural language interaction terminal that allows engineers to input queries via via conversation and receive real-time, tiered recommendations for issue resolution.



# Performance

## Efficiency Boost

Average issue response time reduced by 60%.  
90% of common issues are resolved with instant solution matching.

## Cost Optimization

50% reduction in the need for senior expert involvement, per-service labor costs by 40%.

## Capability Building

New employee training time shortened by 70%.  
Historical expertise transformed into reusable digital assets.



# Business Scenario: After-Sales Service Solution

## Pain Points

- 01 Lack of Convenient Online Feedback Channels :  
Traditional customer service hotlines fail to meet the demand for 24/7 support, leading to poor user experience.
- 02 Inefficient and Error-Prone Manual Data Entry :  
Call centers handle a high volume of daily calls, relying on manual recording, which results in low efficiency, frequent errors, and slow times, ultimately impacting customer satisfaction.
- 03 Absence of a Centralized Knowledge Base :  
Without a structured knowledge base, customer inquiries are answered inconsistently, reducing response efficiency and limiting self-limiting self-service options.

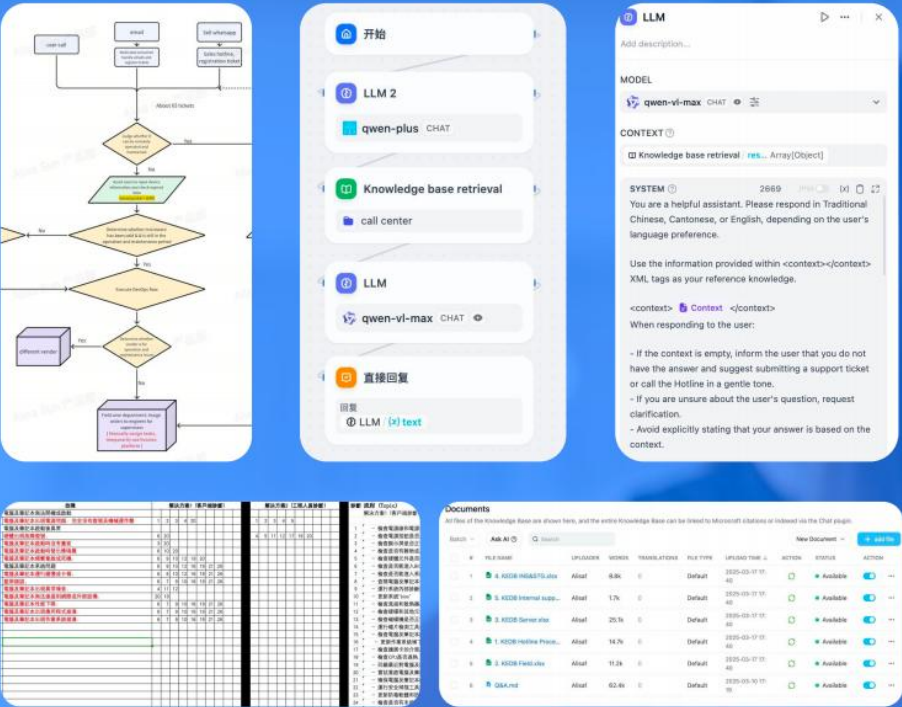
## Solution

### 01 Intelligent Knowledge Base Management

- Build a custom enterprise knowledge base, enabling efficient document management and precise retrieval.
- Integrate the knowledge base into workflows to support AI-powered Q&A, delivering 24/7 automated customer responses for enhanced satisfaction.

### 03 Private Deployment for Data Security

Offer private deployment options to ensure enterprise data security and regulatory compliance, protecting customer privacy.



### 02 AI-Powered Automated Customer Service

- Deploy AI-driven workflows connected to a knowledge base, ensuring accurate and instant responses while reducing manual workload.
- Seamlessly integrate with WeChat, WhatsApp, and other platforms to offer multi-channel automated customer support.

## Performance

### Workload Reduction

Report **61.91%** of call center inquiries can be handled by AI-powered customer service, significantly reducing human workload.

### High Accuracy

AI chatbot achieves a **90%** accuracy rate in troubleshooting customer issues, minimizing repetitive inquiries.

### Faster Response

Response time is reduced from **2 mins** to just **5 s**, dramatically improving customer satisfaction and operational efficiency.


# THANKS

## Contact Us

 [www.microware1985.com](http://www.microware1985.com)

 [enquiry-ai@microware1985.com](mailto:enquiry-ai@microware1985.com)

 (852) 2856 5678

 Unit 1701, 17/F, BEA Tower, Millennium City 5,  
418 Kwun Tong Road, Kwun Tong, Kowloon, Hong Kong



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